

Agenda









Oct 2 0 2 5

GHALLENGES

1

THE ISSUES ON HONG KONG PROPERTIES TODAY

(%)



A.I. Powered Smart Building

The Future of Property Management: Driving Profitability and Sustainability



The Problem

Rising Costs and Outdated Property Tech





Soaring energy bills and consumption

Hong Kong cooling air-conditioning accounts for a 90% of total building energy consumption.



Aging & Legacy systems

Older HK office towers and industrial estates often run without control systems, sensors and optimization equipment.



Large ageing stock

Hong Kong has around **50,000 buildings** and the number is rising, it may risk lower valuations and tenants without proper handling.









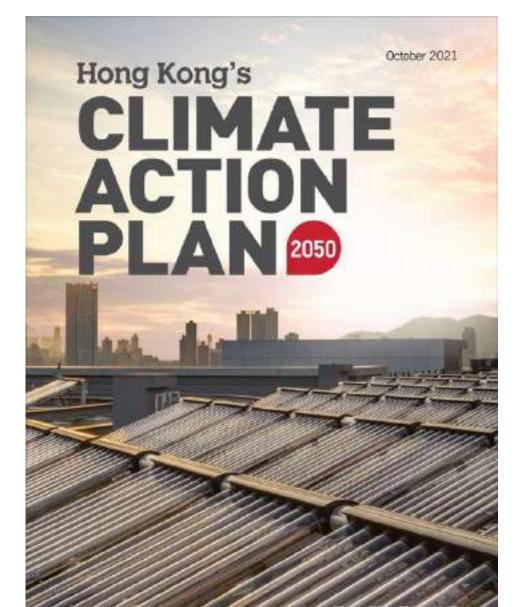
The Risk **Going Green is No Longer Optional**

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The Future of Property Management: Driving Profitability and Sustainability

> HK CLIMATE ACTION PLAN 2050

- Government aims at reducing carbon intensity by 65-70% (2005 base) by 2030
- Achieve carbon neutrality by 2050.



BUILDING ENERGY EFFICIENCY ORDINANCE



Regulates specified buildings undergoing new construction or major renovation, requiring that major electrical systems meet minimum energy efficiency standards and comply with energy audit requirements.











The Risk **Going Green is No Longer Optional**

HKEX ESG REPORTING REQUIREMENTS

 From 2026, the HKEX requires listed companies to provide reliable, auditable greenhouse gas emissions figures with clear calculation methodology.



 Disclose climate governance and strategy for explaining emissions targets and progress that investors can use to assess risk.





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The Risk

The Cost of Waiting



01



Rising operating costs

Every month you delay means

- higher electricity bills
- ower net income.

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02



Tenant loss and higher vacancies

Occupiers prefer comfortable, energy-efficient modern spaces and will reject options that fail to meet those standards.

03



Missed green subsidies or funding support

The government provides pilot funding and policy guidance to provide incentives.

Banks offer **cheaper green loans** for projects rebates and lowering costs.

04



Regulatory exposure

New Hong Kong rules and disclosure requirements make late action costly and disruptive.

The Future of Property Management: Driving Profitability and Sustainability





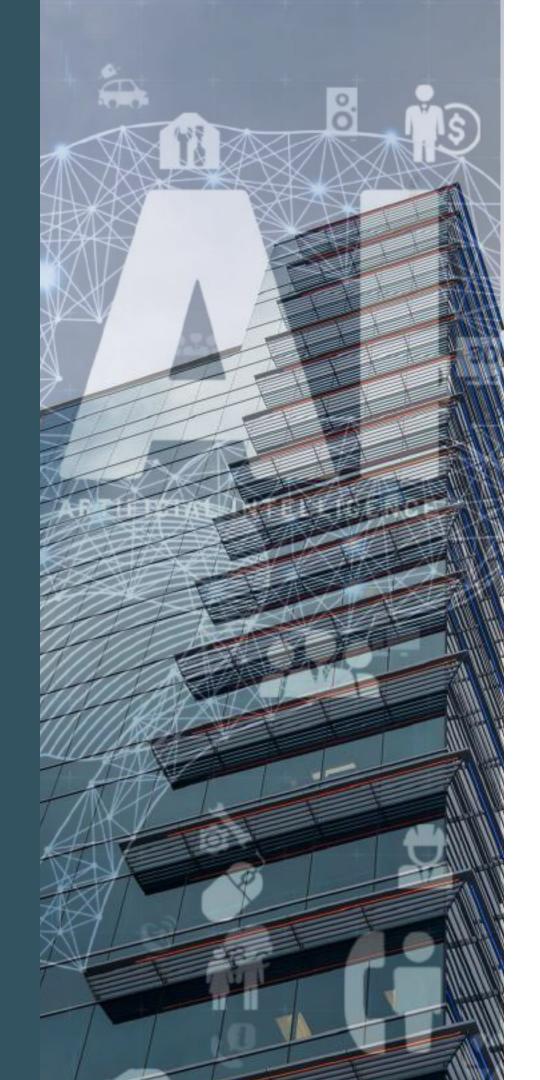
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MAKING YOUR BUILDINGS SMART & SELF-SUFFICIENT

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The Future of Property Management: Driving Profitability and Sustainability







Making Your Buildings **Smart & Self-Sufficient**

Use IoT devices to collect environmental data

- Temperature and Humidity
- Air freshness
- Air conditioner operating parameters
- Power consumption







A.I. **Algorithms**



equipment



Building Equipment / Environmental Control Equipment

HOW YOUR BUILDING RUNS ITSELF

Sense: IoT devices collect real-time data on temperature, air quality, power consumption and more.

Analyze: Our AI platform learns from this data to find inefficiencies and predict needs.

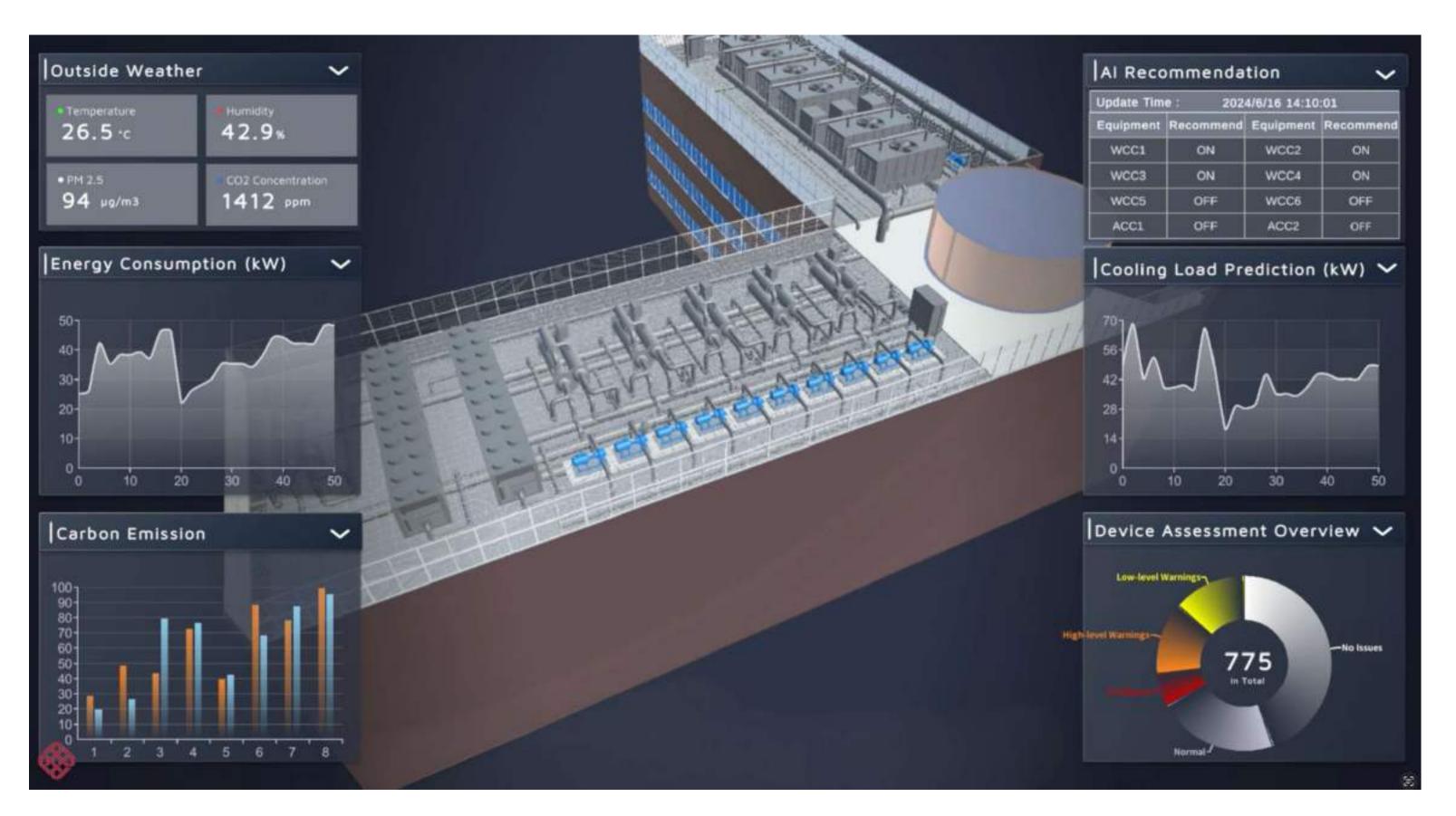
Act: The AI automatically adjusts systems like air conditioning for optimal efficiency and comfort.



A Smart, Self-sufficient Building that saves energy and cuts costs.









REAL-TIME BUILDING DASHBOARD

Monitor energy use, temperatures, and equipment performance instantly.

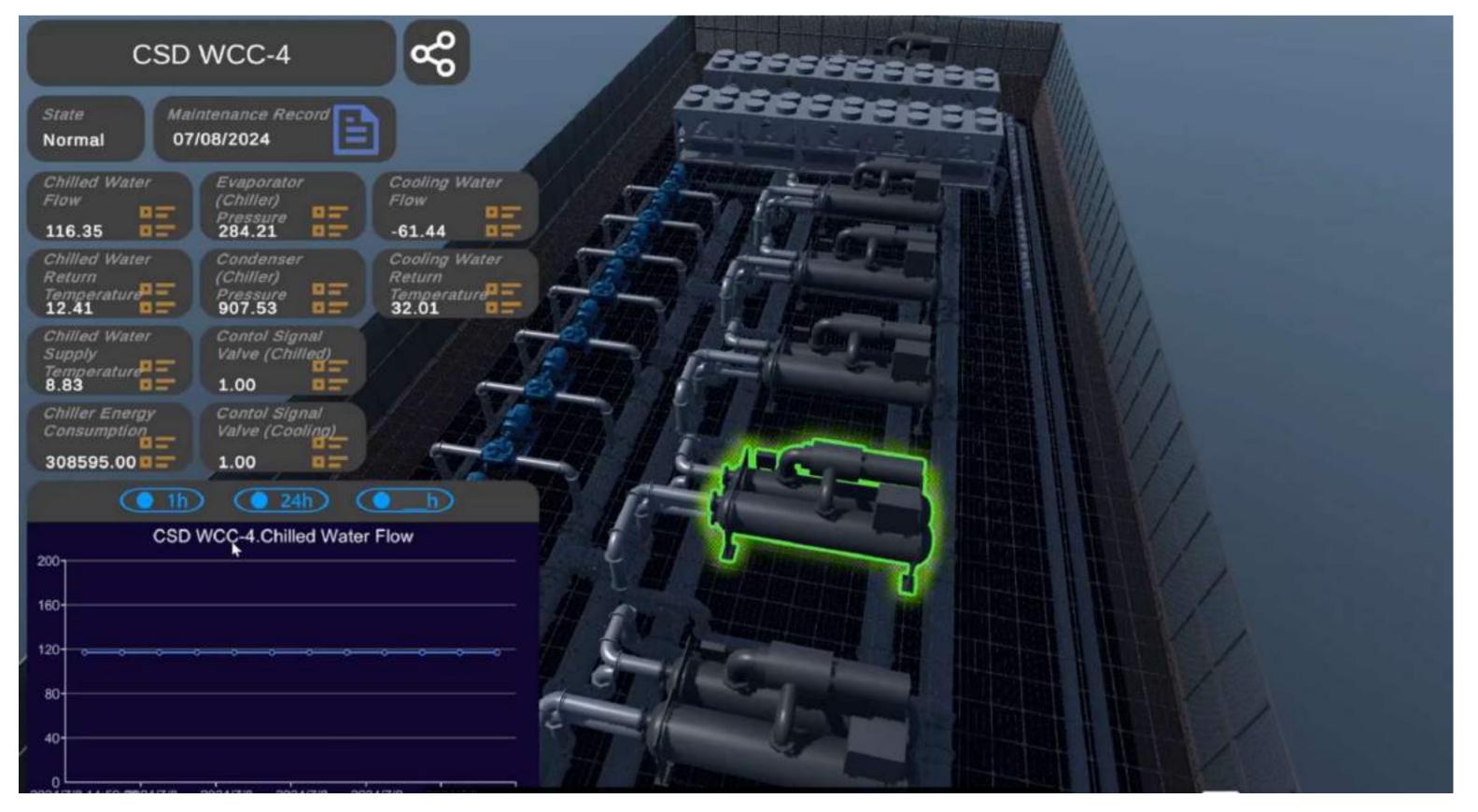


AI-BASED RECOMMENDATION

The AI suggests which operations to meet the current demand for improving performance and reduce costs.











SPECIFIC DEVICE MONITORING

Monitor devices remotely to ensure system running. Reminders for unusual changes .



FULL MAINTENANCE RECORD

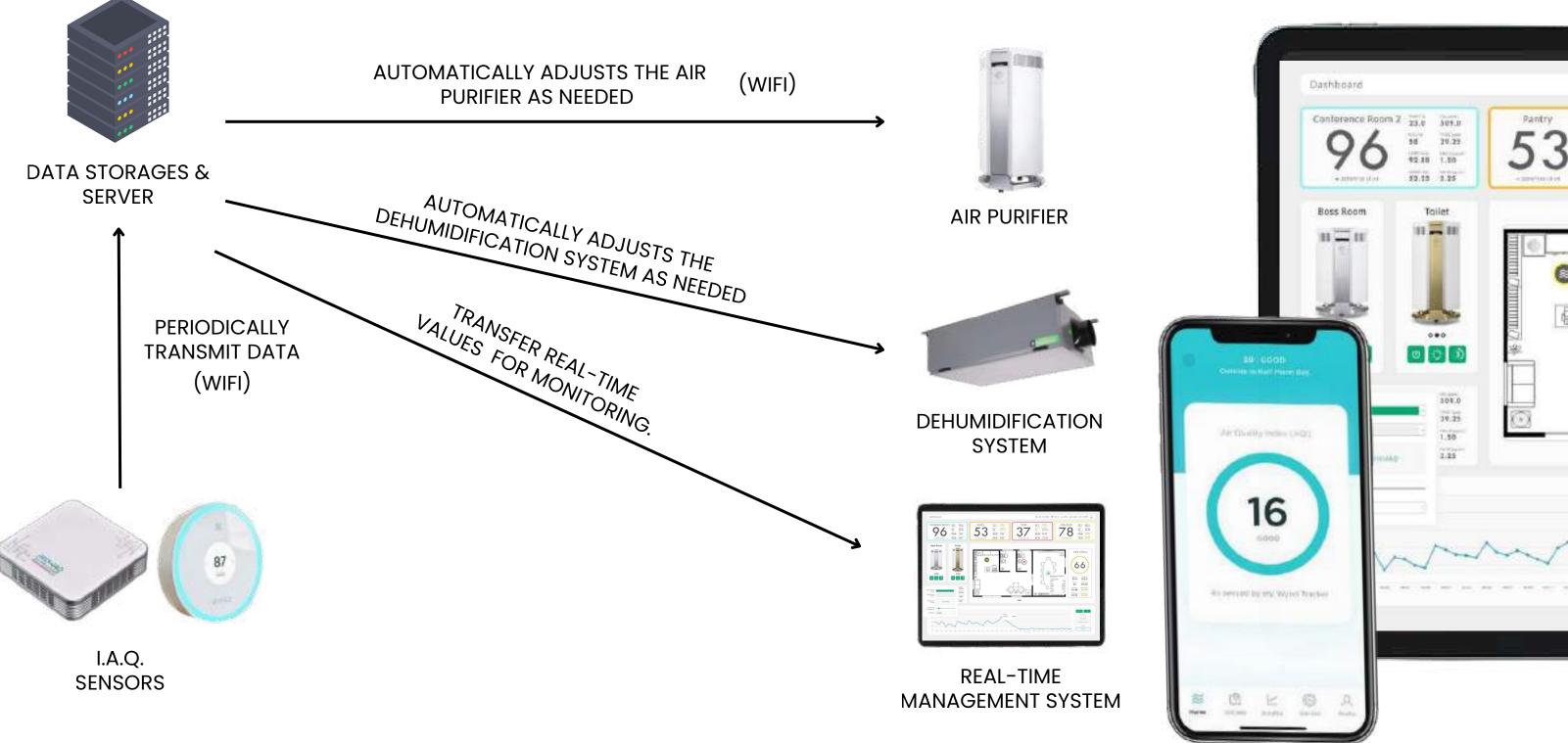
A complete records of which equipment was serviced, what work was done for the accountability.







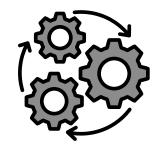
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SMART INDOOR AIR QUALITY SYSTEM

Sensors continuously send air-quality data to server, analyses it and tells devices how to respond.



AUTOMATED ADJUSTMENT

Air purifiers and dehumidifiers adjust automatically while show real-time status for monitoring purposes.









HALO WYND

Air Quality Monitors

- **Real-time monitoring** of multiple health-related parameters in the air
- IAQ : Volatile Organic Compounds (**VOC**), Carbon Dioxide (**CO2**), **PM2.5** Concentration
- Environmental: **temperature**, **humidity**, **light intensity** etc.
- The **outer ring color** of the display indicates different levels of air quality.
- Supports **identification of air pollution** such as **pollen, dust, smoke, or haze**









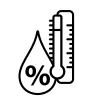
AIR Quality Sensor

Sensor & Monitoring

BASIC AIR PARAMETERS

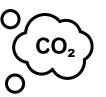


Temperature



Humidity

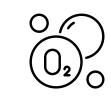
Formaldehyde



Carbon

Dioxide

PM2.5



OPTIONAL CHOICES*



PM10

Oxygen

Carbon Monoxide







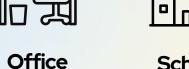
Methane

Smoke

Hydrogen Sulfide

Usecases







School Clinic





Public Area



TVOC

Precise Indoor Data for Enhancing Air Quality Improvement



Ensuring a **Safe Venue** for Employees and External Visitors



Realtime Notification on Web Portal, Email & SMS.









AirProce Al300/600

Smart Air Purifier

• High clean-air delivery

Delivers a **strong clean-air flow** (CADR) and **throughput** for **large rooms coverage** roughly 700–1,200 sq.ft.

Medical-Grade filtration

H13-grade HEPA filter helps remove tiny airborne particles, with capture efficiency of 99.95%

Pollutant and odor removal

Dedicated TVOC media layers to **adsorb and neutralize organic gases and odors**

Low-noise

Installed **German ebm-papst motors** with various options **balancing performance and acoustic comfort.**

Modular system

Easy to Install and tool-free replacement for swapping filters.











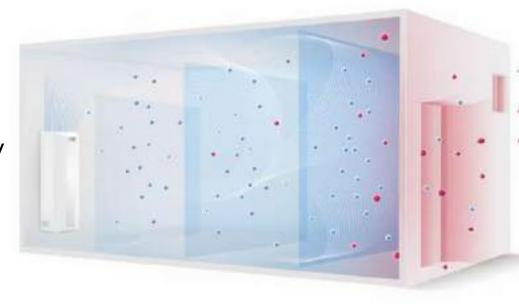
AirSmart SmartVent



Pressurised AirTurbo technology

Pressurised **AirTurbo** uses a focused, high-efficiency fan and shaped outlet to raise air pressure.

<u>Pushes clean air deeper into rooms</u>, <u>reducing dead zones</u> that standalone purifiers can leave behind.





Multi-layer stack

Washable front screen, coarse and fine particle **filters**, an **odor-absorbing layer**, and a final **medical-grade HEPA** — all easy to swap.



HEPA Stack Filter



Turbocharger Duct



Intelligent Adjustment



Complete Unit sealing



Intelligent Adjustment



Enhanced airflow



Ducted Air Cleaning &







Dehumidifying System



Hong Kong's environment is **humid, hot, and densely populated**, **increasing transmission risk**. The system <u>helps ensure the safety of the premises</u> and protect everyone on site.

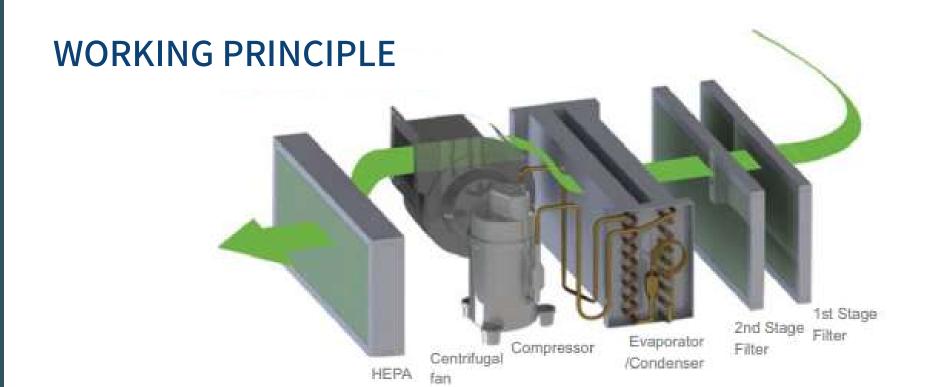
Headquartered in Germany, **LUKO**'s R&D team designs products based on ErP (Energy-Related Product) principles, <u>focusing on temperature and humidity control and improving indoor air quality</u>.

Product Overview

- Automatic dehumidification and positive-pressure drainage
- Smart control module for simple setup, supports RS485 & Apps
- Equipped with negative-ion generator and UV sterilization
- High-efficiency inner-threaded coil with blue fins for **excellent** dehumidification performance

Benefits

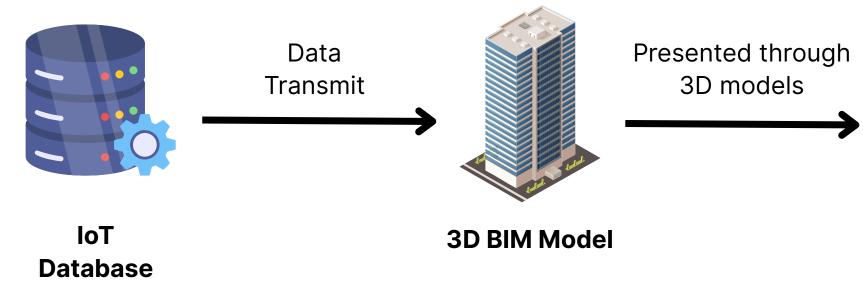
- Lowers indoor humidity and airborne particle load
- Reduces infection, mold, and allergen risks
- Concealed installation with low acoustic impact
- Energy-efficient operation (heat recovery option)





See Your Entire Building in 3D The Digital Twin

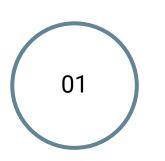






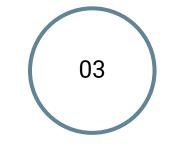
- Monitor environmental parameters
- View hidden ventilation ducts

A live, interactive 3D digital twin of your property displayed on screen.



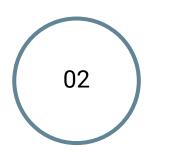
UNIFIED VIEW

All systems and data in one place, no more switching between platforms.



REAL-TIME BUILDING HEALTH

Monitor energy use, temperatures, and equipment performance instantly.

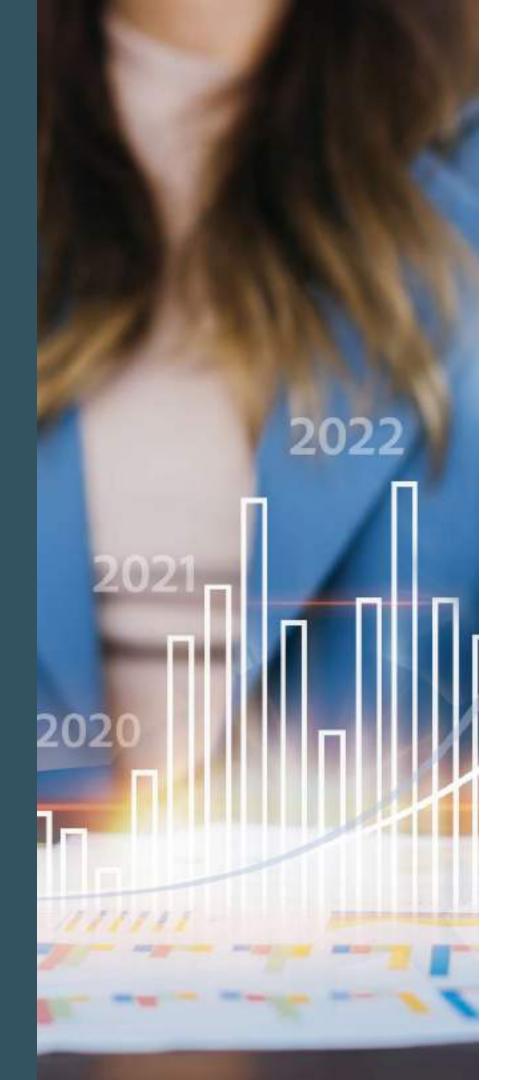


FASTER, SMARTER DECISIONS

Intuitive 3D visuals make issues and upgrade opportunities obvious.



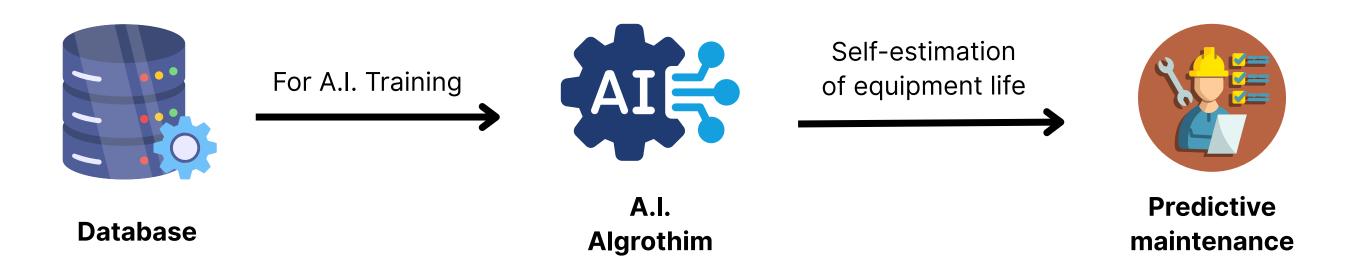


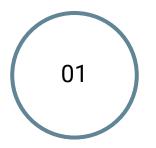


Fixing Problems Before They Happen

Predict and Prevent Costly Breakdowns

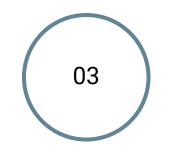
Our AI is like a watchguard for your equipment. It learns how your machines should sound and feel, so it can tell you when something is starting to go wrong.





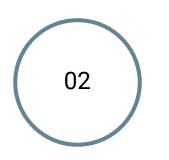
LEARN THE BASELINE

Our AI studies months of historical data to learn what "normal, healthy" operation looks like for every piece of equipment.



PREVENT BREAKDOWNS

You get a simple alert, like: "Warning: Chiller #3 is getting less efficient. It might fail next month if not serviced."

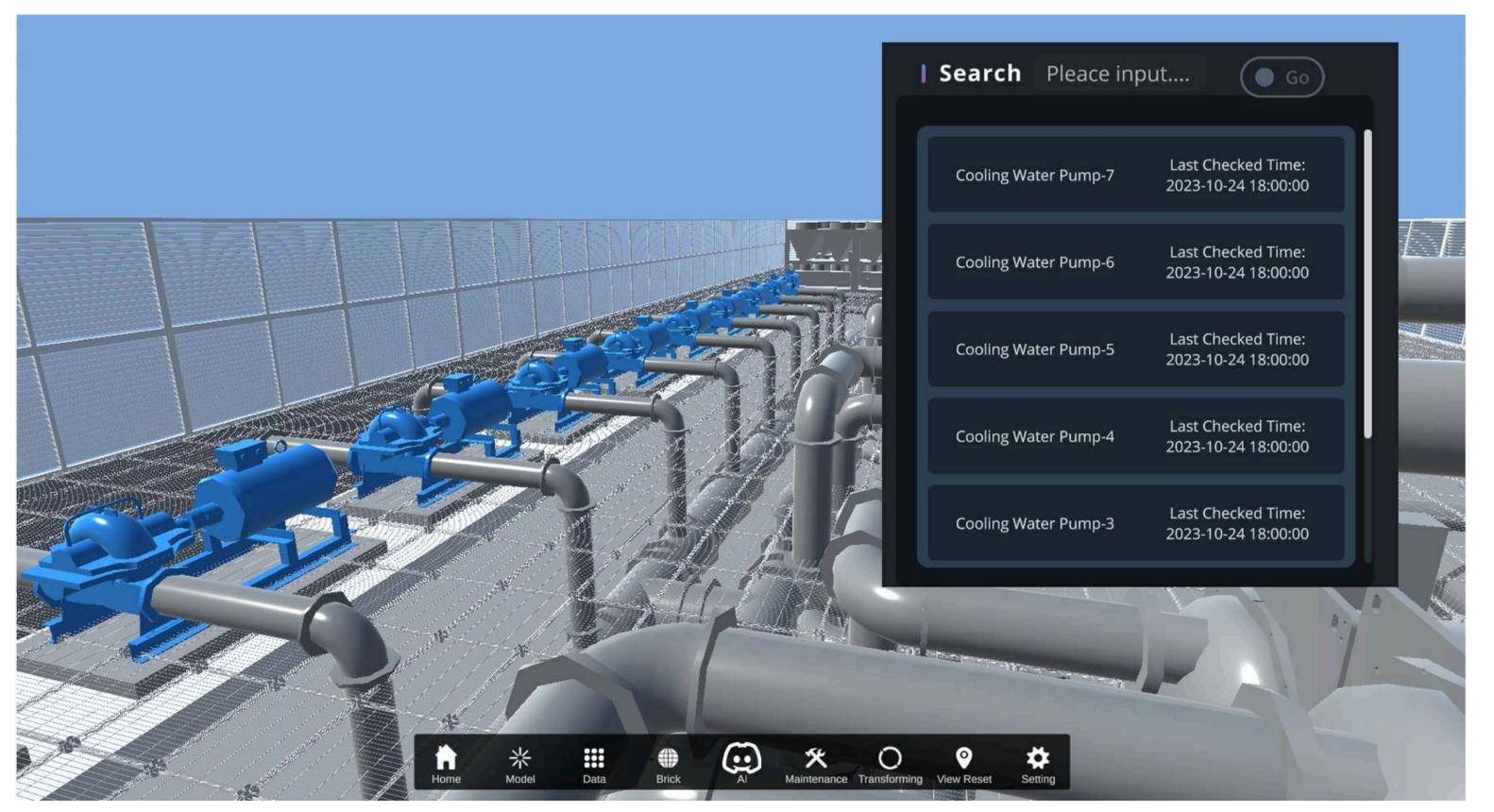


SPOT TINY ANOMALIES

It notices tiny changes—like a machine using a little more power or running a bit hotter—long before you would.







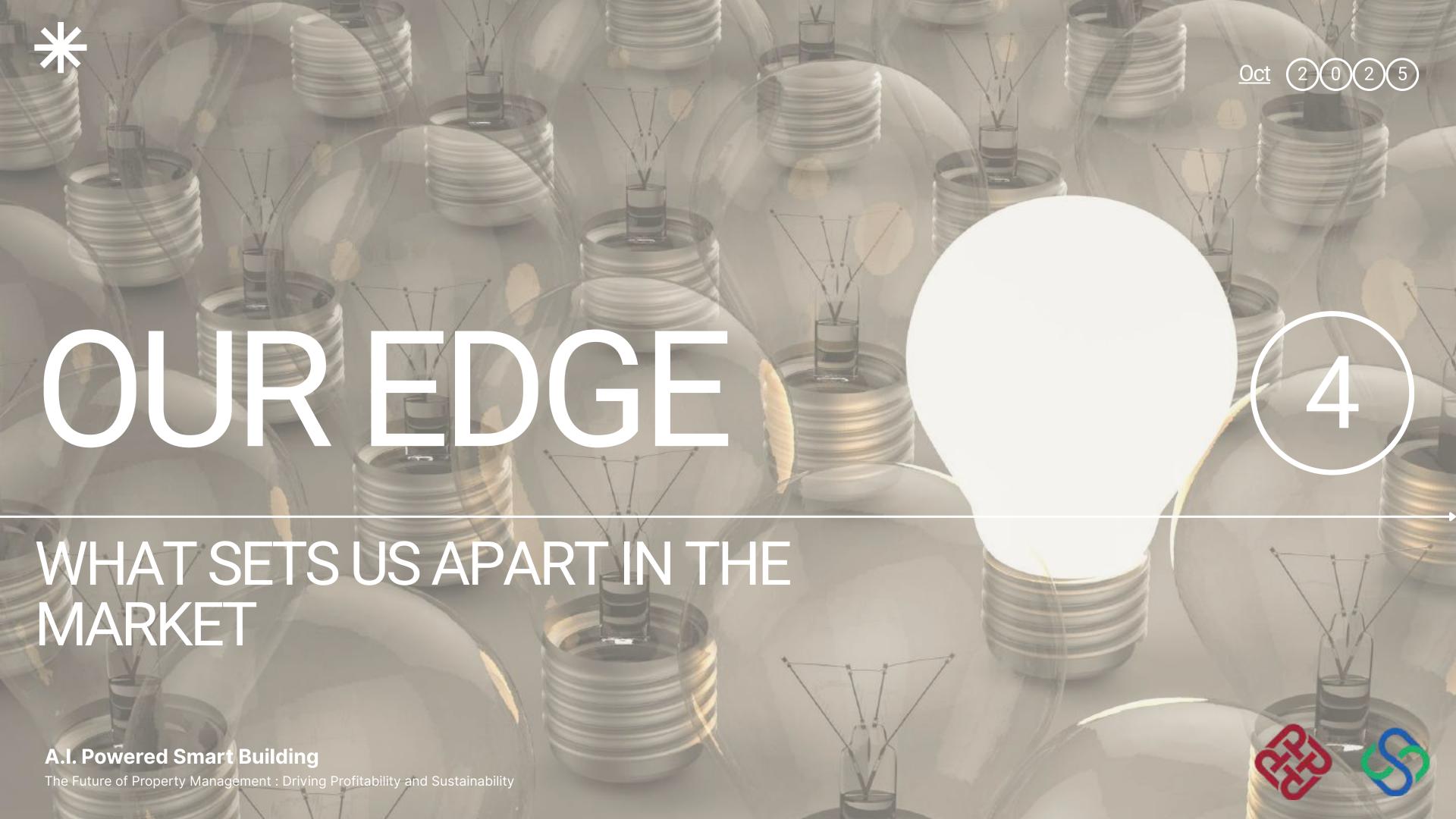


QUERY OF MAINTENANCE RECORDS

Digitizes and centralizes service report into a single, searchable database.











Resolve Real Problems via Recongized Research

Born from Top-Tier University with years of research

Our technology is built on a foundation of **patented research** from The **Hong Kong Polytechnic University**. It's not just a product; it's proven science, tested and **refined over years in real-world building environments**.

Deliver Guaranteed, Measurable Savings

We don't just promise efficiency; we prove it with real, audited results.

Our systems consistently achieve 15-30% energy savings, directly boosting operating income.

Al-empowered optimal control

Energy saving potential

15-30%



Fast & Easy Deployment

Our unique "plug-and-play" Al integrates with your existing systems. Go from contract to active savings in as little as 2-3 weeks.







Our Edge Supported by Trusted Experts





Professor Xiao Fu

FASHRAE, FIBPSA, Associate Dean of FCE

- Associate Editor of Building Simulation, subject editor of Advances in Applied Energy, and editorial members of Automation in Construction, Energy and AI.
- Work has been funded by the Ministry of Science and Technology (MOST) of China, Hong Kong Research Grant Council (RGC), Innovation and Technology Fund (ITF), National Science Foundation of China (NSFC), Environment and Conservation Fund of Hong Kong and more
- Over 30 competitive research grants as the PI or Co-PI worth HK\$30.0+ million
- Applied to a large number of existing and new buildings and achieved significant energy savings



Our Edge Supported by Trusted Experts





KC Wong 黃勁松

Chairman, IAQ Committee, GHM Greater Bay Area Institute of Urban Architecture (HK)

- Over 20 years of experience in indoor air quality management
- Was appointed to provide air-quality consultancy on infection control for 41 Hospital Authority hospitals during the 2003 SARS outbreak.
- Previously served, concurrently or separately, as a technical consultant and director of sales strategy for several air purifier manufacturers.
- Applied to a large number of existing and new buildings and achieved significant energy savings







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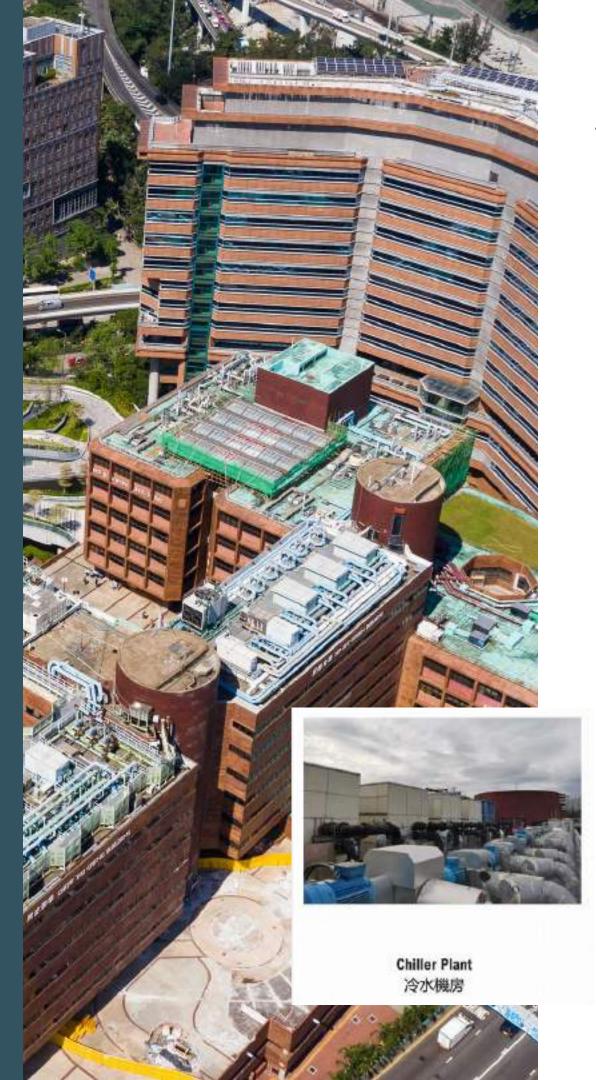
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REAL RESULTS FROM REAL CLIENTS

A.I. Powered Smart Building

The Future of Property Management: Driving Profitability and Sustainability



Al-Model based Optimization

Massive Savings at a HK University

The Challenge

An cooling system that costs
 11 Million HKD a year.

The Results

- Average monthly improvement in the overall chiller plant COP is 22.2% with all Al-empowered chiller plant control strategies developed, projecting a savings of 2.5 million HKD/year.
- Projected cost saving 8.6 million HKD/year if implemented campus-wide.

Average daily energy saving

22.2% o/day

Average daily cost saving

HK\$7,353/day

Method

 Al-empowered Chiller Load Prediction by probabilistic prediction





Al-Model based Optimization

A 56 Floor Government Office (HKIsland)

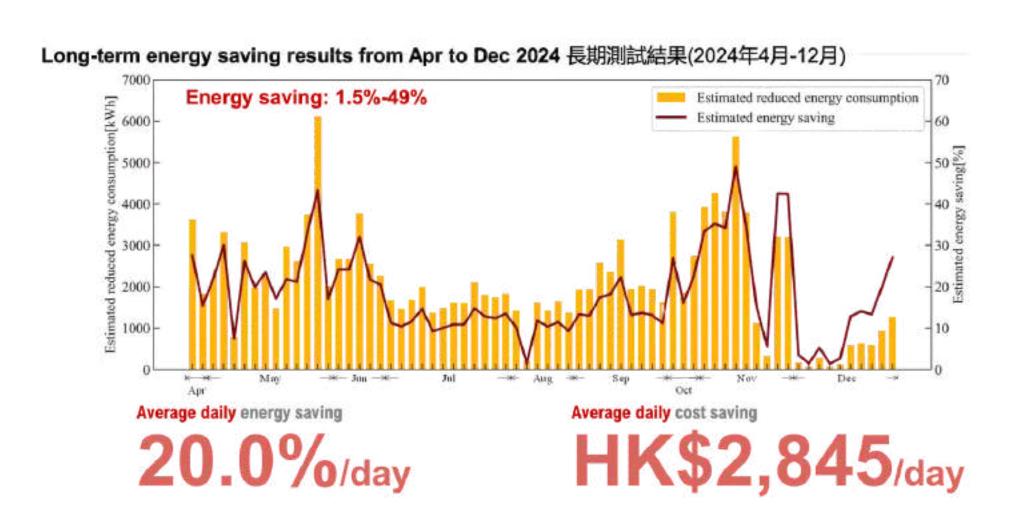
The Challenge

Chiller System consumes 1.6M
 kWh costing 1.9M HKD annually

• The Results

Method

 short and long term forecasts to optimize chiller control and reset chilled-water supply temperature.











Al-Model based Optimization

An Office Building in Foshan

• The Challenge

Uneven indoor temperature distribution

• The Results

Alleviating the problem of uneven indoor temperature field distribution 减輕大空間室内溫度分布不均問題,一級熱舒適度時間增加122%

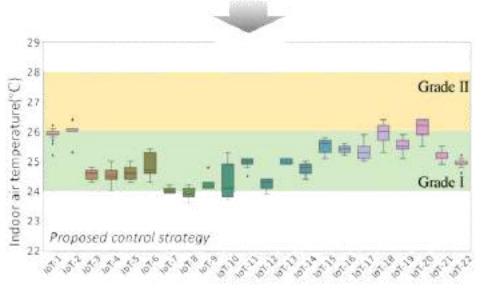
The time of thermal comfort at Level I on test day increased by

122%

Method

Graph nerual-network based optimaztion system





Conclusion

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1/ Digital Twins & Mixed Reality

Real-time virtual asset replicas

2/ Automated Indoor Environment Adjustment

Optimazation of indoor environment

3/ A.I. Based Chiller Control

ML-optimized chiller efficiency

4/ Predictive
Maintenance &
Equipements Monitoring

Predict failures, schedule repairs.

5/ Al-Powered ESG Reporting

Automated sustainability metrics and reports





